



Borja Marcos

Partner

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A Corporate Partner in Simpson Thacher's New York office, Borja Marcos is a member of the Firm's global Latin America Practice. His practice focuses on mergers and acquisitions, financings and other cross-border transactional corporate matters across numerous jurisdictions and sectors in Latin America, including energy, renewables, banking, insurance, retail, hospitality and infrastructure. Admitted to practice in New York and Spain, Borja regularly advises clients on acquisitions, equity investments, minority and majority stakes, joint ventures and strategic transactions, as well as on de-SPAC business combinations and general corporate advice.

Borja has advised on matters involving a wide range of companies, including Ambipar, Braskem, Despegar, Gerdau, Grupo Rizek, Grupo Romero, Grupo Sura, Mercantil Colpatria, MasPlay, SAAM, Terpel and Volcan, as well as private equity firms such as Advent, Blue Water Worldwide, KKR, Riverwood and Stonepeak.

Borja has been recognized as a "Next Generation Partner" in M&A by *The Legal 500 Latin America* (2025).

Recent representations include:

- Stonepeak Infrastructure Partners in its US\$2.7 billion acquisition of the Latin American business of Lumen Technologies
- Ambipar Group in its proposed de-SPAC business combination with HPX Corp, a publicly traded special purpose acquisition company, which would make Ambipar Response Limited a publicly listed company on the NYSE
- Sudamericana, Agencias Aéreas y Marítimas S.A. in the proposed US\$1 billion sale of its shipping terminal and logistics businesses in South America, Central America and Florida to international shipping and container transportation company Hapag-Lloyd
- Grupo Romero in the sale of a majority stake in Ransa, its logistics

Practice Focus:

- Special Purpose Acquisition Companies (SPACs)
- Private Equity Lifecycle
- Corporate
- Corporate - M&A
- Mergers and Acquisitions
- Private Equity
- Acquisition Finance
- Latin America

Industries:

- Energy - Power and Renewables
- FinTech
- Industrials and Manufacturing
- Infrastructure
- Retail
- Technology
- Telecommunications
- Transportation

business, to H.I.G.

- Mining company Volcan in its joint venture with China's Cosco Shipping Company for the development of a port in Chancay (Peru)
- Masplay in its acquisition of Nike de Chile Limitada (now Equinox Chile Limitada)
- Blue Water Worldwide in its sale of Peru's Electro Dunas S.A. to Grupo Energía de Bogotá
- Grupo Rizek Inc. in the acquisition of Scotia Crecer AFP and Scotia Seguros S.A., Bank of Nova Scotia's pension and pension-related insurance businesses in the Dominican Republic
- Despegar.com, Corp. (NYSE: DESP), a leading online travel company in Latin America, in connection with the acquisition of TVLX Viagens e Turismo S.A.
- The selling shareholders in the sale of Termovalle, which operates a combined cycle gas-fired generation plant in Colombia with capacity of 241 MW, to the Glenfarne Group
- Advent International in its sale of Aerodom to VINCI Airports S.A.S.
- Mercantil Colpatría in the sale to The Bank of Nova Scotia of a 51% stake in Colfondos and the subsequent sale of Colfondos to an affiliate of Administradora de Fondos de Pensiones Habitat S.A.
- Pátria Investimentos in the sale of Highline do Brasil II Infraestrutura de Telecomunicações S.A. to Digital Colony Partners
- Riverwood Capital and Blackstone in the US\$190 million acquisition of C.P.S. Comunicaciones S.A. (Metrotel)
- Abengoa in its joint venture with EIG Global Energy Partners (EIG) for the development of energy projects in Latin America and worldwide, including renewable and conventional power generation and power transmission assets in Chile, Mexico and Brazil.

Prior to joining the Firm, Borja was a corporate associate at Cuatrecasas, a Spanish law firm, where he advised both local and foreign clients with interests in Spain. Borja received his LL.M. from the New York University School of Law in 2006, his law and business administration degree from Universidad Carlos III de Madrid in 2002, and is admitted to practice in Spain (2003) and New York (2007). Borja is fluent in English, Spanish, Portuguese and Italian.