Simpson Thacher

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Whitney Salinas is a Partner in the Firm’s Real Estate Department. She regularly represents private equity firms and portfolio companies on some of the most significant real estate matters in the market. This includes a broad range of commercial real estate financing transactions including CMBS, balance sheet, mezzanine, construction financings, NAV facilities and other bespoke financing solutions as well as market leading, complex transactions involving a variety of asset classes, such as industrial, hospitality, office, data centers, studio, life-science, retail, self-storage and manufactured homes, among others.

Whitney is ranked as Up and Coming by *Chambers USA*, a Next Generation Partner by *The Legal 500*. Clients have described her as a “fantastic lawyer with great commercial instincts.” Whitney was named one of *GlobeSt.*’s 2023 “Women of Influence” in Commercial Real Estate Legal Counsel and profiled as one of *Bloomberg Law*'s “40 Under 40” for 2022. She was also recently named “Best in Real Estate” at *Euromoney*’s “Americas Rising Stars” awards and her work representing Blackstone in its $7.6 billion acquisition of Gramercy Property Trust was celebrated as a “Deal of the Year.” She was also recognized as a *Law360* “Rising Star” in Real Estate for 2019.

Whitney’s recent transactions include representing:

- Blackstone in connection with:
  - Financing in connection with its $5.65 billion acquisition of Safe Harbor Marinas
  - Financing in connection with its $4 billion acquisition of Retail Opportunity Investments Corp.
  - Financing in connection with the A$24 billion (US$16.1 billion) acquisition of AirTrunk
  - Financing in connection with its $10 billion acquisition of Apartment Income REIT Corp.
  - CMBS and balance sheet financing in connection with its

Practice Focus:

- Corporate
- Real Estate
- Real Estate Finance

Industries:

- Real Estate
- REITs
- Data Centers

    acquisition of QTS Realty Trust valued at $10 billion
    - Financing in connection with its $7.6 billion acquisition of PS Business Parks
    - Multiple CMBS and balance sheet loans in connection with its $7.6 billion acquisition of Gramercy Property Trust
    - CMBS financing in connection with its $6 billion acquisition with Starwood Capital Group of Extended Stay America
    - Financing related to its $3.6 billion acquisition of Bluerock Residential Growth REIT
- Switch in connection with the $2.4 billion CMBS refinancing of three data center properties in Nevada
- QTS in connection with over $10 billion in CMBS and balance sheet financings
- LBA Realty in connection with multiple CMBS financings totaling over $1.1 billion and secured by 47 properties in 13 states
- Indus Realty in connection with the acquisition and financing of a portfolio of 20 industrial properties located in North Carolina and South Carolina
- Cologix in its financing of one of its hyperscale data centers
- Great Wolf Resorts in over $2.5 billion of CMBS financings of Great Wolf Resorts properties in 2024
- Motel 6 in several CMBS financings of its U.S. assets
- Centerbridge Partners in its $850 million mortgage and mezzanine financing of a portfolio of mobile home parks
- KSL in connection with the financing of its acquisition of two full-service hotels

Whitney received her J.D., *cum laude*, from Georgetown University Law Center in 2009 and her B.A. from Northwestern University in 2006.