



Alan G. Cannon

Of Counsel

41st Floor
9-10, Roppongi 1-Chome
Ark Hills Sengokuyama Mori Tower
Minato-Ku, Tokyo 106-0032 JP

acannon@stblaw.com

Phone: +81-3-5562-6212

Fax: +81-3-5562-6202

Alan G. Cannon is Of Counsel in the Firm's Corporate Department. He advises clients on a broad range of capital markets transactions, including securities offerings registered in the United States, global initial public offerings by Japanese issuers and other international corporate finance transactions. He is also experienced in cross-border merger and acquisition transactions, advising both principals and financial advisors.

Alan has advised many of the leading Japanese and international financial institutions in Tokyo since relocating there in 1998 and is proficient in Japanese. Prior to joining the Tokyo office, Alan was based in Hong Kong, where he participated in capital markets and merger and acquisition transactions in a number of Asian markets.

Alan joined the Firm in 1994 and became a Partner in 2003. He received his B.A., magna cum laude, from Yale College in 1990 and his J.D. from Yale Law School in 1994.

Alan's representative transactions in equity and debt offerings include advising:

- KOKUSAI ELECTRIC CORPORATION in its ¥108.3 billion (approximately US\$721 million) initial public offering
- SBI Sumishin Net Bank, Ltd. in its ¥49.8 billion (approximately US\$374 million) initial public offering
- Asahi Group Holdings in its ¥156 billion share offering conducted to refinance a portion of the bridge financing for Asahi's acquisition of Carlton & United Breweries in Australia
- Nissan Motor Co., Ltd. in its offering of an aggregate of \$8 billion of senior dollar-denominated notes and an aggregate of €2 billion of senior euro-denominated notes
- Underwriters in follow-on offerings of Nippon Prologis REIT, Inc.
- Seven & i Holdings in its \$600 million offering of senior notes to international investors

Practice Focus:

- Debt
- Capital Markets
- Corporate
- Special Purpose Acquisition Companies (SPACs)
- Mergers and Acquisitions
- Corporate - M&A
- Initial Public Offerings

Industries:

- Financial Services
- FinTech
- Healthcare and Life Sciences
- Industrials and Manufacturing
- Insurance and Reinsurance
- REITs
- Technology

- Carlyle Group portfolio companies ARUHI Corporation and Tsubaki Nakashima Co., Ltd. in their global IPOs
- Morgan Stanley, Nomura, Goldman Sachs and J.P. Morgan as joint global coordinators for the ¥115 billion (approximately \$1.09 billion) IPO of LINE Corporation on both the Tokyo and New York Stock Exchanges
- Underwriters of numerous debt offerings by Mitsubishi UFJ Financial Group, Sumitomo Mitsui Financial Group and their respective banking subsidiaries
- Goldman Sachs, J.P. Morgan, Mitsubishi UFJ Morgan Stanley and Nomura as joint global coordinators of the concurrent initial public offerings of Japan Post Holdings, Japan Post Bank and Japan Post Insurance, which raised in excess of ¥1.4 trillion in the aggregate
- Suntory Holdings in its offerings of dollar-denominated senior notes pursuant to Rule 144 A and Regulation S
- Initial purchasers led by Goldman Sachs International, Daiwa Capital Markets Europe Limited and J.P. Morgan Securities plc in a \$7.8 billion global offering of common stock by Japan Tobacco Inc.
- Suntory Beverage & Food Limited in connection with its \$3.9 billion IPO, including a listing on the Tokyo Stock Exchange and an international offering to institutional investors pursuant to Rule 144A and Regulation S
- Initial purchasers led by Daiwa, BofA Merrill Lynch and Morgan Stanley in the approximately \$8.5 billion IPO of Japan Airlines Co., Ltd.
- Dai-ichi Life Insurance Company Limited in its \$11 billion IPO and listing on the Tokyo Stock Exchange and subsequent equity and subordinated notes offerings pursuant to Rule 144A and Regulation S
- Underwriters in multiple SEC-registered offerings of senior notes of ORIX Corporation
- Resona Holdings, Inc. in its approximately \$6.6 billion global offering of common stock pursuant to Rule 144A and Regulation S
- Underwriters in offerings of common stock, senior notes and medium-term notes of Nomura Holdings
- Initial purchasers led by Goldman Sachs International, Nomura International plc and JPMorgan Securities Ltd. in the ¥507 billion offering of common stock by INPEX Corporation
- Sony Financial Holdings Inc. in its \$3 billion IPO, including a listing on the Tokyo Stock Exchange and an international offering to institutional investors pursuant to Rule 144A and Regulation S
- Initial purchasers led by Goldman Sachs International, Morgan Stanley and Nikko Citigroup in the \$3 billion IPO and listing on the Tokyo Stock Exchange by Aozora Bank

Alan's representative M&A transactions include advising:

- Morgan Stanley as financial advisor to TonenGeneral Sekiyu KK. in its business combination with JX Holdings, Inc.
- UBS, BofA Merrill Lynch and Daiwa as financial advisors to Nippon Mining Holdings Inc. in the joint share transfer of Nippon Mining with Nippon Oil Corp
- Daiichi Pharmaceutical Co., Ltd. and Sankyo Company, Limited on their share transfers to create a joint holding company

- UFJ Holdings in its merger with Mitsubishi Tokyo Financial Group