



## Glenn R. Sarno

Partner

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Glenn practices in the Corporate Department of Simpson Thacher & Bartlett, focusing on private investment funds and other facets of alternative asset management. He has represented fund sponsors on a global basis, such as Alinda, Alvarez & Marsal Capital, Arlon, Aquiline, BTG Pactual, Bridgepoint, Babcock & Brown, Brown Brothers, Carlyle, CVC, Cypress, KKR, Lehman Brothers, Lone Star, Macquarie, Morgan Stanley, Pretium, Riverstone, Silver Lake, Starr, SteelRiver and Tiger across diverse categories, such as private equity, real estate, infrastructure, energy, sports & entertainment, mezzanine and senior debt, RMBS, CMBS, CDOs, food & agriculture, healthcare, education, timber, natural resources, carbon credits, manager stakes, seed capital, co-investment and secondaries. Glenn has also represented sponsors in structuring house-team arrangements, succession planning, lift outs, spin-outs, stake sales, change of control transactions and the creation and expansion of boutique firms and alternatives platforms within financial institutions, consulting firms and operating companies. Glenn also has extensive experience with fund-of-funds, feeder funds, separately managed accounts, employee securities companies, continuation funds, structured secondaries, GP stakes transactions and open-ended private funds focusing on real estate, infrastructure, private equity and credit. He has lectured extensively and published on a wide range of alternative asset management topics globally. Glenn is frequently called upon to give strategic "top of the house" advice to founders and executives.

Glenn has represented hedge fund sponsors, such as Blackstone Alternative Asset Management, Breeden Capital, BTG Pactual, Citigroup Alternative Investments, Credit Suisse Asset Management, CVC Credit Partners, Endeavour, Goshen, Lehman Brothers, Long-Term Capital, Napier Park, Pendragon, Skybridge and Tiger Management.

Glenn practiced in the Firm's London office from 1996-1999, where he was involved in international fund formation and investments for clients such as Salomon Brothers, Citigroup, Sumitomo, Horizon, Chase Capital

### Practice Focus:

- Investment Funds
- Private Funds
- Private Equity
- Corporate
- Asset Management
- Regulatory and Enforcement

### Industries:

- Energy - Oil and Gas
- Energy - Power and Renewables
- Infrastructure
- Financial Services
- Business and Professional Services
- Real Estate
- Healthcare and Life Sciences
- Education
- Telecommunications

Partners, Deutsche Morgan Grenfell, CIBC Oppenheimer and Foreign & Colonial. He has been involved in the formation of country-focused funds investing in Italy, Eastern Europe, Japan, Russia and Hungary as well as those with a pan-European or Asian regional focus.

Glenn served as the Chair of the New York City Bar Association Committee on Private Investment Funds, a forty-three member committee comprised of leading in-house and external counsel practicing in the alternatives industry. He also served for over twenty years as a member of the Private Investment Fund Forum, a group comprising New York City attorneys practicing extensively in the private funds area. Glenn has served as a member of the Corporate and M&A Advisory Boards of Practical Law, a service of Thomson Reuters, and as a member of the Advisory Board of the Private Equity CFO Association.

Glenn is recognized as a leading lawyer in *Chambers' Global and USA Guides*, *The International Who's Who of Private Fund Lawyers* and other similar publications. *Chambers' USA Guide* reports that clients call him "a very smart, thoughtful person who is very impressive across a whole range of subjects; just a phenomenal lawyer." *Chambers' Global Guide* describes Glenn as "a real standout partner who is very smart" and clients report that "he's a terrific resource; his depth of knowledge is excellent."

Glenn received his B.A., *summa cum laude*, from the University of Connecticut in 1989, where he was a University Scholar and a member of Phi Beta Kappa. He received his J.D., *with honors*, from the Duke University School of Law in 1992, where he was the winner of the Hardt Cup moot court competition and the Best Judge award in the Dean's Cup competition and has served on the Board of Visitors at Duke University School of Law and as a guest lecturer.

Glenn serves on the Firm's Investment & Pension Committee, which he chaired for seven years, and on the Firm's Opinion Committee; and has served on its Finance, Personnel and New Partners Committees. Prior to joining Simpson Thacher in 1993, Glenn clerked for the Senior Justice of the Supreme Court of the State of New Jersey.