



Juan F. Méndez

Partner

425 Lexington Avenue
New York, NY 10017

jmendez@stblaw.com

Phone: +1-212-455-2579

Fax: +1-212-455-2502

Juan Francisco Méndez is a Partner in the Firm's Corporate Department in New York and a core member of the Firm's Global Latin America practice group. He has extensive experience in cross-border transactions, including financings, acquisitions, restructurings, investigations and other complex corporate matters. Fluent in English and Spanish, Juan Francisco's practice primarily focuses on Latin America and the Caribbean.

Juan Francisco has developed close trusted relationships, advising leading companies, international investors, private equity groups and investment banks on some of their most important matters throughout the region. He has worked on a wide range of equity (including IPOs), high yield and investment grade debt, and structured and hybrid securities transactions, as well as restructurings, liability management transactions, syndicated loans and acquisition financings. Juan Francisco has also represented companies and private equity groups in large and complex acquisitions, dispositions, joint ventures and take-privates. In addition, he has represented companies and boards of directors in connection with investigations and other crisis management matters.

Juan Francisco has worked on transactions with, among others, América Móvil, Liverpool Grupo Mexico, FIBRA Prologis, FIBRA Macquarie and CFE in Mexico; Banco Macro, YPF, Pan American Energy, Grupo Galicia and Genneia in Argentina; Embraer and BRF—Brasil Foods in Brazil; Quinenco, Sociedad Química y Minera de Chile, CSAV, Embotelladora Andina and Entel in Chile; Avianca, GrupoSura, Nutresa, Ecopetrol and Almaneces Exito in Colombia; Intercorp, Cementos Pacasmayo, Aenza, InRetail and Minsur in Peru; and Despegar.com and Cinemark throughout the region. He regularly handles matters for JPMorgan, Morgan Stanley and Goldman Sachs, among other investment banks. He has also represented Firm clients such as The Blackstone Group.

Juan's recent work highlights include advising:

Practice Focus:

- Energy and Infrastructure
- Capital Structure Solutions
- Latin America
- Initial Public Offerings
- High Yield
- Debt
- Capital Markets
- Mergers and Acquisitions
- Corporate - M&A
- Corporate
- Banking and Credit
- Acquisition Finance
- Private Equity
- Restructuring

- Liverpool in its \$5 billion take-private of Nordstrom and its related \$1 billion senior note issuance
- Underwriters in the re- IPO of LATAM Airlines and subsequent follow-on offerings
- The Blackstone Group in its bid for FIBRA Terrafina
- Avianca in an exchange offer and new offering of senior secured notes
- Nutresa in connection with the unsolicited tender offers by Grupo Gilinski
- Grupo Mexico in connection with its bid for Citibanamex
- Aenza in connection with the unsolicited tender offer by IG4 Capital, which was recognized as the 2022 “Private Equity Deal of the Year” by *Latin Lawyer*
- SAAM, a Latin American port operator headquarter in Chile, in its joint venture with Boskalis, as well as its proposed sale of its shipping terminal and logistic businesses to Hapag-Lloyd for \$1 billion
- Underwriters in multiple debt offerings by América Móvil, Latin America’s largest telecommunications company
- FIBRA Prologis and FIBRA Macquarie, real estate fund with some of Mexico’s largest industrial properties portfolios, in their formation, IPOs and follow-on offerings
- Despegar.com, a Latin American online booking source, in the minority investment made by Expedia, its SEC-registered IPO and NYSE listing, and the PIPE investments made by Catterton and Waha
- Minsur, one of Peru’s leading mining companies and part of the Breca conglomerate, in its inaugural global bond offer, liability management and syndicated credit facility
- YPF Luz, Genneia, Albanesi, MSU and Central Puerto, all Argentine electricity companies, in their inaugural global bond offers or IPOs
- Underwriters and lenders in multiple financings for the Intercorp group companies, a large Peruvian conglomerate, including the IPO of Intercorp Financial Services

Juan Francisco has significant experience working on both U.S. and Latin American transactions and is capable of seamlessly navigating his clients through diverse cultures and business practices. He has been recognized by *Chambers Latin America* for over 10 years running as a leading practitioner in Latin America-wide capital markets, as well as a Leading Lawyer by *The Legal 500 Latin America* in capital markets (2018-2026) and *The Legal 500 USA* in capital markets: global offerings (2024). He has also been consistently recognized as a leading U.S. attorney with a focus on Mexico by *The Legal 500 Private Practice Powerlist*. Juan Francisco was also recognized as an *IFLR 1000* Notable Practitioner in the United States (2019-2025) in Corporate/M&A and Capital Markets (equity and debt).

Recently, Juan Francisco was recognized as the No. 1 most active international law firm partner in Latin America by *Latin Lawyer* (2024). Additionally, he was recognized by *The Latin American Corporate Counsel Association* (LACCA) as a LACCA Approved Practitioner in

Latin America (2021, 2022, 2025 and 2026) and he was also named among the “*LACCA Thought Leaders 2026*,” lists which highlight international counsel who have been personally recommended by the top general counsel from around Latin America; Juan Francisco ranked No. 1 among all international counsel in both the Capital Markets and Corporate/M&A categories for 2026.

Juan Francisco is a member of the International Bar Association and the New York City Bar Association. He received his J.D. from Columbia University School of Law; and his B.A. from the University of Virginia.

Juan Francisco is on the board of the Safe Passage Project and the Vance Center, and regularly assists with pro bono work for Pro Mujer.